

## PRICING AND PLANS

	<b>Solar Power Purchase Agreement</b>	<b>Roof Lease</b>	<b>Solar System Sale</b>
<b>Upfront Payment</b>	<b>\$0</b>	<b>\$0</b>	Cost of solar installation labor & materials
<b>Value to You</b>	Power your home or building with solar energy by either:  1. locking in your rate at fixed price below your utility rate, OR 2. benefiting from a variable rate significantly lower than your current electricity rate.	Host a solar system on your premises and lock in the benefits of a either:  1. fixed annual lease OR 2. a portion of the gross revenues the system generates.	Own your system, collect local and state incentives, and benefit from 100% of the savings
<b>Typical Term (years)</b>	Up to 20 years	Up to 20 years	Life of solar panels +25 years
<b>Who Consumes the Solar Energy</b>	Customer	Either Customer or Marketplace*	Customer
<b>Solar Energy System Location</b>	Either on your premises or procure energy from a local solar system	On your premises	On your premises
<b>Operations, Maintenance and Revenue Management</b>	Included	Included	Available
<b>System Ownership</b>	New Columbia Solar	New Columbia Solar	Customer

\*New Columbia's Roof Lease Program offers the customer first rights to utilize the solar energy on the premises. The Customer is not required to purchase the energy in which case New Columbia Solar will provide the energy to electricity consumers throughout the District.