NEW COLUMBIA SOLAR

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PRICING AND PLANS

	Solar Power Purchase Agreement	Roof Lease	Solar System Sale
Upfront Payment	$0/per month	$0/per month	Cost of solar installation labor & materials
Value to You	Power your home or building with solar energy by either: 1. locking in your rate at fixed price below your utility rate, OR 2. benefiting from a variable rate significantly lower than your current electricity rate.	Host a solar system on your premises and lock in the benefits of a either: 1. fixed annual lease OR 2. a portion of the gross revenues the system generates.	Own your system, collect local and state incentives, and benefit from 100% of the savings
Typical Term (years)	Up to 20 years	Up to 20 years	Life of solar panels +25 years
Who Consumes the Solar Energy	Customer	Either Customer or Marketplace*	Customer
Solar Energy System Location	Either on your premises or procure energy from a local solar system	On your premises	On your premises
Operations, Maintenance and Revenue Management	Included	Included	Available
System Ownership	New Columbia Solar	New Columbia Solar	Customer

*New Columbia's Roof Lease Program offers the customer first rights to utilize the solar energy on the premises. The Customer is not required to purchase the energy in which case New Columbia Solar will provide the energy to electricity consumers throughout the District.

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